

Group Management

What's Important in Coaching

Perspectives

The Pride Factor

Knowing Your Stuff

Demand Concentration
Eliminate Powderpuff Communication

**Be Positive – But Brutally
Honest**

Developing a Positive Current

The Group as a Family

Demand Contributions to the Group

**Everyone Can't Be Saved
Save the Group**

Timeless Truth Doesn't Sell

Don't Chase Rabbits

Look For Simple Answers First

Have a System

**Nobody Is Bigger Than The
Group**

Don't Stress Recruiting

**Make It Clear What Is
Acceptable**

Don't Nag - Draw a Line

It Takes Talent

Breed Independence and Ownership

S A C

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